# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-Q/A

(Amendment No. 1)

(Amendment No. 1)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended July 31, 2004
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to Commission File Number 001-15059
Nordstrom, Inc.
(Exact name of Registrant as specified in its charter)
Washington 91-0515058
(State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.)
1617 Sixth Avenue, Seattle, Washington 98101
(Address of principal executive offices) (Zip code)
Registrant's telephone number, including area code: (206) 628-2111
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES X NO
Indicate by check mark whether the registrant is an accelerated filer

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Common stock outstanding as of August 19, 2004: 141,445,080 shares of

(as defined in Rule 12b-2 of the Exchange Act). YES X

common stock.

## Explanatory Note

This Amendment to the Quarterly Report on Form 10-Q for Nordstrom, Inc. (the "Company") for the fiscal quarter ended July 31, 2004, is being filed to correct two errors in our previously issued financial statements: the statements of cash flows presentation of property incentive cash inflows and the balance sheet classification of leased assets that were previously treated as sale-leaseback transactions. In addition, we have reclassified balances in our previously issued financial statements to conform to our current presentation. The principal reclassification item relates to the balance sheet

and cash flow presentation of our investments in Auction Rate Securities. See Note 9 in our Notes to Condensed Consolidated Financial Statements for a discussion of these corrections and reclassifications, and a reconciliation of amounts previously reported to those shown herein. We have also revised our discussion in Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations. Information not affected by the corrections and reclassifications as described in Note 9 remains unchanged and reflects the disclosures made at the time of the original filing of the Form 10-Q on September 9, 2004. Our previously reported net earnings, earnings per share and shareholders' equity are not impacted by these corrections and reclassifications.

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NORDSTROM, INC. AND SUBSIDIARIES

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```
Quarter Ended
Year to Date
Ended -----
-----
   July 31,
  August 2,
   July 31,
  August 2,
  2004 2003
2004 2003 ---
 - Net sales
  $1,953,480
  $1,784,849
  $3,488,970
  <del>$3,120,321</del>
Cost of sales
 and related
  buying and
  occupancy
     costs
 (1,270,892)
 (1,194,429)
 (2,243,824)
(2,080,524)
      -Gross
    profit
   <del>682,588</del>
   590,420
  1,245,146
  1,039,797
   Selling,
 general and
administrative
   expenses
  (536, 233)
  (492, 296)
  (988, 967)
(9\dot{1}2,622)
   Operating
    income
   146,355
    98,124
   256, 179
   <del>127,175</del>
   Interest
 expense, net
   (14,091)
   (26, 134)
   (50,775)
   \frac{(46,362)}{}
   Service
<del>charge income</del>
  and other,
  net 43,002
36,081 82,489
71,713
```

```
Earnings
before income
taxes 175,266
   108,071
   <del>287, 893</del>
   152,526
  Income tax
   expense
   (68,351)
   <del>(42,200)</del>
  (112, 251)
(59,500)
Net earnings
 $ 106,915 $
   65,871 $
  175,642 $
    93,026
  _____
    Basic
<del>earnings per</del>
share $ 0.76
<del>$ 0.48 $ 1.26</del>
    $ 0.69
  _____
   Diluted
earnings per
share $ 0.75
$ 0.48 $ 1.23
    <del>$ 0.68</del>
  _____
Basic shares
   140,735
   135,844
   139,922
   <del>135,710</del>
  _____
   Diluted
    <del>shares</del>
   <del>143,497</del>
   136,338
   <del>142,741</del>
   136,016
   _____
     Cash
  <del>dividends</del>
   <del>paid per</del>
   share of
common stock
outstanding $
0.11 $ 0.10 $
 0.22 $ 0.20
  _____
 _____
```

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

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NORDSTROM, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(amounts in thousands)
(unaudited)

January 31, August 2, 2004 2004 2003 -------- -------- ------- ASSETS **Current** Assets: Cash and cash equivalents <del>\$ 319,332 \$</del> 340,281 \$ <del>241,940</del> Short-term **investments** <del>165,575</del> 176,000 <del>69,627</del> **Accounts** receivable, net 721,510 666,811 726,596 Retained interest in accounts receivable 381,940 272,294 218,401 **Merchandise inventories** 1,024,853 901,623 1,019,467 Current <del>deferred tax</del> assets 132,158 121,681 <del>111, 127</del> **Prepaid** expenses 48, 105 46,153 44,547

July 31,

Total
current
assets
2,793,473
2,524,843
2,431,705
Land,
buildings
and
equipment
(net of
accumulated
depreciation

<del>of</del> <del>\$2,221,299,</del> <del>\$2,121,158</del> and \$2,014,814 1,772,752 1,807,778 1,820,870 Goodwill, net 51,714 <del>51,714</del> 51,714 Tradename, net 84,000 <del>84,000</del> <del>84,000 Other</del> assets 110,942 100,898 97,246 **TOTAL ASSETS** \$4,812,881 <del>\$4,569,233</del> \$4,485,535 **LIABILITIES** AND SHAREHOLDERS! **EQUITY** Current **Liabilities: Accounts** payable \$ 699,432 \$ 458,809 \$ 617,172 **Accrued** salaries, wages and related **benefits** 241,823 276,007 <del>212, 479</del> <del>Other</del> accrued expenses <del>305,992</del> 314,753 283,377 **Income taxes** <del>payable</del> <del>86,309</del> 66,15776, 192 **Current** portion of <del>long-term</del> debt 103,129 6,833 6,084 <del>Total</del>

Total
current
liabilities
1,436,685
1,122,559
1,195,304
Long term
debt 927,227
1,227,410
1,285,073
Deferred
property
incentives,

net 391,837 407,856 406,314 <del>Other</del> **liabilities** <del>185,692</del> 177,399 152,535 Shareholders' Equity: Common stock, no par: 500,000 shares authorized; <del>141,436,</del> 138,377 and 135,891 shares issued and **outstanding** 517,718 424,645 362,293 **Unearned** stock compensation (448) (597) (746) Retained earnings 1,346,035 1,201,093 1,080,002 **Accumulated** other comprehensive <del>earnings</del> 8,135 8,868 4,760 -- Total shareholders' **equity** 1,871,440 1,634,009 1,446,309 TOTAL **LIABILITIES** AND SHAREHOLDERS! **EQUITY** \$4,812,881 \$4,569,233 \$4,485,535

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

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```
August 2,
2004 2003 -
------
     As
 Restated,
 see Note 9
-----
     ---
 OPERATING
ACTIVITIES:
     Net
  earnings
  <del>$175,642</del>
  $93,026
Adjustments
     <del>to</del>
 reconcile
     net
earnings to
  <del>net cash</del>
provided by
 <del>operating</del>
activities:
Depreciation
     and
amortization
  130,235
  123,349
Amortization
of deferred
  property
 incentives
 and other,
     net
  (15,690)
  (12,988)
Stock-based
compensation
  expense
5,482 1,815
  Deferred
   income
 taxes, net
 (3,595) 1
Tax benefit
  <del>on stock</del>
   <del>option</del>
 exercises
 <del>17,823 252</del>
 Provision
  for bad
    debt
  expense
   12,731
   14,386
 Change in
 operating
 assets and
<del>liabilities:</del>
  Accounts
receivable,
     net
  <del>(68,087)</del>
  (85,399)
  Retained
interest in
  accounts
 receivable
 \frac{(111,110)}{(111,110)}
  <del>(91,371)</del>
Merchandise
inventories
 <del>(111,810)</del>
  (62,209)
  Prepaid
  expenses
(463) (973)
    Other
   assets
```

```
(10,462)
  (6,188)
  Accounts
  <del>payable</del>
  <del>193,469</del>
  224,034
  Accrued
 salaries,
 wages and
  <del>related</del>
  benefits
  (34,864)
  (3,588)
    Other
  accrued
  expenses
   (8,710)
    4,307
   Income
    taxes
  <del>payable</del>
    1,505
   13,247
  Property
 incentives
 689 28,908
    Other
liabilities
   19,529
9,387
      - Net
    cash
provided by
 <del>operating</del>
 activities
  192,314
<del>249,996</del>
 INVESTING
ACTIVITIES:
  Capital
expenditures
 (102, 201)
 (131,874)
  Proceeds
 from sale
 of assets
  <del>5,473 -</del>
  <del>Sales of</del>
 short-term
investments
 1,979,050
  838,618
 Purchases
 of short-
    term
investments
(1,968,625)
 (786, 979)
 Other, net
<del>205 106</del>
         Net
 cash used
     in
 investing
 activities
  (86,098)
(80, 129)
 FINANCING
ACTIVITIES:
 Principal
payments on
 long-term
    <del>debt</del>
 (201, 325)
  (46, 108)
```

Increase in cash book overdrafts 33,959 12,597Proceeds from exercise of stock <del>options</del> 64,624 <del>1,661</del> **Proceeds** from employee stock purchases 6,277 4,458 Cash <del>dividends</del> paid (30,700)(27, 129)Other, net 2,341 Net cash used in financing activities (127, 165)(52, 180)Net (decrease) increase in cash and cash **equivalents** (20,949)<del>117,687</del> Cash and cash equivalents at beginning of period 340,281 124,253 Cash and cash equivalents at end of period \$319,332 \$241,940

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

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NORDSTROM, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands except per share amounts)

(unaudited)

Note 1 - Summary of Significant Accounting Policies

Basis of Presentation

The accompanying condensed consolidated financial statements should be read in conjunction with the Notes to Consolidated Financial Statements contained in

our 2003 Amended Annual Report filed with the Securities and Exchange Commission on April 8, 2005. The same accounting policies are followed for preparing quarterly and annual financial data. All adjustments necessary for the fair presentation of the results of operations, financial position and cash flows have been included and are of a normal, recurring nature.

Our business, like that of other retailers, is subject to seasonal fluctuations. Our Anniversary sale in July and the holidays in December typically result in higher sales in the second and fourth quarters of the fiscal year. Accordingly, results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

Critical Accounting Policies

The preparation of our financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We regularly evaluate our estimates including those related to doubtful accounts, inventory valuation, intangible assets, income taxes, self-insurance liabilities, post-retirement benefits, sales return accruals, contingent liabilities and litigation. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates. Our accounting policies and methodologies in 2004 are consistent with those discussed in our 2003 Amended Annual Report.

Nordstrom fsb, the Company's wholly-owned bank subsidiary, offers a co-branded VISA credit card program to its customers. As of July 31, 2004, the total receivable balance of the VISA credit card program was \$570,400. Nordstrom Credit Card Master Note Trust has issued \$200,000 of asset backed notes that are securitized by the VISA credit card receivable pool. The remaining portion of the VISA credit card receivable pool is held in certificated form; it is accounted for as securitized investments in accordance with accounting principles generally accepted in the United States and previously published views of the Securities and Exchange Commission (SEC) staff.

Nordstrom fsb is regulated by the U.S. Department of the Treasury Office of Thrift Supervision ("OTS"). On September 1, 2004, the OTS directed Nordstrom, Inc. to account for a portion of its retained interest in the VISA credit card receivable pool as loan receivables instead of as securitized investments. At this time, we are working to resolve the difference between the accounting treatment asked for by the OTS and our accounting treatment. Our accounting is consistent with the advice of our independent auditors. If the accounting treatment asked for by the OTS were to be applied to our full retained interest in accounts receivable balance, we would combine that amount (\$381,940 as of July 31, 2004) with accounts receivable, net, reduce the unrealized gain recorded in other comprehensive income (\$3,871, net of tax), and establish an additional allowance for loan losses (up to approximately \$17,200, or \$10,500 net of tax). We are continuing to discuss this matter with the OTS, and we expect to receive input from the SEC staff to aid in the resolution of this matter in the third quarter of 2004.

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NORDSTROM, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

Note 1 - Summary of Significant Accounting Policies (Cont.)

### Reclassifications

- ------

Certain reclassifications of previously reported balances have been made to conform with our current presentation.

See Note 9 for a discussion of the significant reclassifications and a reconciliation of amounts previously reported to those shown herein.

### Stock Compensation

\_ \_\_\_\_\_

We apply APB No. 25, "Accounting for Stock Issued to Employees," in measuring compensation costs under our stock-based compensation programs, which is described more fully in our 2003 Annual Report.

If we had elected to recognize compensation cost based on the fair value of the options and shares at grant date, net earnings and earnings per share would have been as follows:

```
Quarter
 Ended Year
   to Date
Ended -----
-----
 ------
  July 31,
 August 2,
  July 31,
 August 2,
 2004 2003
2004 2003 -
------
     Net
 earnings,
as reported
  <del>$106,915</del>
   $65,871
  <del>$175,642</del>
   $93,026
Add: stock-
    based
compensation
  expense
included in
  reported
     net
 earnings,
 net of tax
2,573 1,054
3,344 1,107
   Deduct:
stock-based
compensation
   expense
 determined
 under fair
 value, net
   of tax
   (6,649)
  <del>(4,451)</del>
<del>(12,300)</del>
(10,727)
 Pro forma
     net
  earnings
  <del>$102,839</del>
   <del>$62,474</del>
  <del>$166,686</del>
   <del>$83,406</del>
 _____
  Earnings
 per share:
 <del>Basic as</del>
  <del>reported</del>
$0.76 $0.48
$1.26 $0.69
 Diluted
as reported
<del>$0.75 $0.48</del>
$1.23 $0.68
Basic pro
forma $0.73
$0.46 $1.19
    <del>$0.61</del>
 Diluted
 <del>pro forma</del>
$0.72 $0.46
$1.17 $0.61
```

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NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

### Note 2 - Postretirement Benefits

The expense components of our Supplemental Executive Retirement Plan, which provides retirement benefits to certain officers and select employees, are as follows: Quarter Ended Year to Date Ended -----------July 31, August 2, July 31, August 2, 2004 2003 2004 2003 -----------**Service** cost \$372 \$205 \$744 <del>\$410</del> **Interest** cost 991 855 1,982 <del>1,710</del> **Amortization** of net loss <del>386 188 772</del> 376 **Amortization** of prior service cost 240 <del>173 480 346</del>

Note 3 - Earnings Per Share

Total expense \$1,989 \$1,421 \$3,978 \$2,842

```
Quarter
 Ended Year
   to Date
Ended -----
-----
  July 31,
 August 2,
  July 31,
 August 2,
 2004 2003
2004 2003 -
-----
    Net
  earnings
  $106,915
  $65,871
  $175,642
  $93,026
   Basic
   shares
  <del>140,735</del>
  135,844
  139,922
  135,710
  Dilutive
 effect of
   stock
options and
performance
share units
 2,762 494
2,819 306
  Diluted
   shares
  143,497
  136,338
  142,741
  <del>136,016</del>
   Basic
  earnings
 per share
$0.76 $0.48
$1.26 $0.69
  Diluted
  earnings
 <del>per share</del>
$0.75 $0.48
$1.23 $0.68
Antidilutive
   stock
 <del>options</del>
  <del>8,225 10</del>
   9,687
Note 4 - Accounts Receivable
The components of accounts receivable are as follows:
  July 31,
January 31,
August 2,
 2004 2004
```

2003 -----

**Trade** receivables: **Unrestricted** \$24,228 \$25,228 \$27,584 Restricted 618, 109 589,992 638,572**Allowance** for doubtful accounts (19,934)(20,320)(21, 146)**Trade** receivables, net 622,403 594,900 645,010 **Other** 99,10771,911 81,586 Accounts <del>receivable,</del> net <del>\$721,510</del> \$666,811 \$726,596

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NORDSTROM, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands except per share amounts)

(unaudited)

Note 4 - Accounts Receivable (Cont.)

The restricted private label receivables back the \$300,000 Class A notes and the \$150,000 variable funding note renewed in May 2004. Other accounts receivable consist primarily of third party credit card receivables, vendor receivables and cosmetic rebate receivables, which are believed to be fully realizable as they are collected soon after they are earned.

Note 5 - Debt

During the first quarter of 2004, we retired \$196,770 of our 8.95% senior notes and \$973 of our 6.7% medium-term notes for a total cash payment of \$219,587. We recognized \$20,842 of net expense in the first quarter of 2004 related to this purchase.

In May 2004, we replaced our existing \$300,000 unsecured line of credit with a \$350,000 unsecured line of credit, which is available as liquidity support for our commercial paper program. Under the terms of the agreement, we pay a variable rate of interest based on LIBOR plus a margin of 0.31%. The margin increases to 0.41% if more than \$175,000 is outstanding on the facility. The line of credit agreement expires in three years and contains restrictive covenants, which include maintaining a leverage ratio. We also pay a commitment fee for the line based on our debt rating.

Also in May 2004, we renewed our variable funding note backed by Nordstrom private label receivables and reduced the capacity by \$50,000 to \$150,000. This note is renewed annually and interest is paid based on the actual cost of

commercial paper plus specified fees. We also pay a commitment fee for the note based on the amount of the facility.

We did not make any borrowings under our unsecured line of credit or our variable funding note backed by Nordstrom private label receivables during 2004.

We have an interest rate swap outstanding recorded in other liabilities. Our swap has a \$250,000 notional amount, expires in 2009 and is designated as a fully effective fair value hedge. Under the agreement, we received a fixed rate of 5.63% and paid a variable rate based on LIBOR plus a margin of 2.3% set at six-month intervals (5.095% at July 31, 2004.) The fair value of our interest rate swap is as follows:

July 31, January 31, August 2, 2004 2004 2003 ----------------- ----**Interest** rate swap fair <del>value</del> (\$11,901)

(\$8,091) (\$15,283)

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NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

```
Year to Date
Ended -----
-----
---- July 31,
  August 2,
2004 2003 ---
----- ----
 ----- Net
   earnings
   $175,642
   <del>$93,026</del>
   Foreign
   currency
 translation
  adjustment
  <del>160 1,670</del>
Securitization
 adjustment,
net of tax of
   $571 and
 <del>($970) (893)</del>
  1,517 SERP
 adjustment,
net of tax $0
  and $721
(1,127)
Comprehensive
 net earnings
   $174,909
   $95,086
```

Note 6 - Comprehensive Net Earnings

The following tables set forth the information for our reportable segments and a reconciliation to the consolidated totals: Quarter ended Retail Credit Catalog/ Corporate July 31, 2004 Stores **Operations** Internet and Other Eliminations Total - -----------------------Net sales \$1,868,808 <del>\$-\$84,672</del> \$-\$-\$1,953,480 Service charge income 39,054 39,054 **Intersegment** revenues 9,723 11,051 (20,774)**Interest** expense, net (138) (5,862) 18(8,109)(14,091)**Earnings** <del>before</del> taxes 211,593 9,837 4,246 (50,410)175,266 Net **earnings** (loss) 129,070 6,000 2,589 (30,744)106,915 **Ouarter** ended Retail **Credit** Catalog/ Corporate August 2, 2003 Stores **Operations Internet** and Other **Eliminations Total** 

```
Net sales
 <del>$1,713,561</del>
    <del>$71,288</del>
    <del>$- $-</del>
 <del>$1,784,849</del>
   Service
   charge
  income
 34,603
    34,603
Intersegment
  revenues
    <del>8,270</del>
 10,390
 (18,660)
  Interest
  expense,
  net (24)
(5,442) (4)
 <del>(20,664)</del>
  \frac{(26,134)}{}
  Earnings
   <del>before</del>
    taxes
   162,196
 5,326 974
 (60, 425)
<del>108,071 Net</del>
  earnings
    (loss)
   <del>98,833</del>
  3,242 597
 (36,801)
65,871 Year
   to date
    ended
   Retail
   Credit
  Catalog/
  Corporate
  July 31,
2004 Stores
 Operations
  Internet
  and Other
Eliminations
Total
 Net sales
 $3,323,415
    <del>, $165, 555</del>
    <del>$- $-</del>
 $3,488,970
   Service
   charge
  income
 79,210
     79,210
<u>Intersegment</u>
  revenues
   <del>13,760</del>
 18,651
 (32,411)
  Interest
  expense,
  net (263)
\frac{(11,225)}{87}
 (39, 374)
  (50,775)
  Earnings
   <del>before</del>
    taxes
   388,716
```

```
19,960
    10,237
(131,020)
<del>287,893 Net</del>
  earnings
    <del>(loss)</del>
   237, 153
   12,177
    6,245
 (79,933)
   <del>175,642</del>
    Assets
  2,736,279
  1,042,091
   120,729
  913,782
  4,812,881
   Year to
 date ended
    Retail
    Credit
  Catalog/
  Corporate
 August 2,
2003 Stores
 Operations
  Internet
  and Other
Eliminations
<del>Total</del>
 Net sales
 $2,982,892
    $137,429
    <del>$--$-</del>
 $3,120,321
   Service
    charge
  income
 68,535
    68,535
Intersegment
  revenues
    <del>14,521</del>
 <del>17,238</del>
 (31,759)
  Interest
  expense,
 net (118)
(10,815) 12
 <del>(35,441)</del>
  <del>(46,362)</del>
  Earnings
    before
    taxes
   <del>257,992</del>
   <del>11,706</del>
   (1,485)
<del>(115, 687)</del>
152,526 Net
  <del>earnings</del>
    (loss)
   <del>157,349</del>
<del>7,139 (905)</del>
 (70,557)
   93,026
    Assets
  2,789,310
```

860,089 105,128 731,008 4,485,535 As of July 31, 2004, January 31, 2004, and August 2, 2003, Retail Stores assets included \$35,998 of goodwill and \$84,000 of tradename, and Catalog/Internet assets included \$15,716 of goodwill. Goodwill and tradename included in all segments totaled \$135,714.

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NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

#### Note 8 - Litigation

We are involved in routine claims, proceedings, and litigation arising from the normal course of our business. We do not believe any such claim, proceeding or litigation, either alone or in aggregate, will have a material impact on our results of operations, financial position, or liquidity.

### Note 9 - Restatement and Reclassifications

Subsequent to issuance of our 2004 quarterly financial statements, we have corrected two errors in our previously issued financial statements: the statements of cash flows presentation of property incentive cash inflows and the balance sheet classification of leased assets that were previously treated as sale-leaseback transactions. Our previously reported net earnings, earnings per share and shareholders' equity are not impacted by these corrections.

Statements of cash flows presentation of property incentives cash inflows: On February 7, 2005, the Chief Accountant of the U.S. Securities and Exchange Commission ("SEC") released a letter expressing the SEC's views on certain lease accounting matters and their application under generally accepted accounting principles in the United States of America. Following the issuance of this letter, we reviewed our lease accounting policies and determined that our classification of property incentives in our consolidated statements of cash flows was not in accordance with GAAP.

We historically recognized property incentives in our consolidated statements of cash flows as a separate line item in investing activities. After a review of our lease accounting policies, we determined that property incentives should be classified in operating activities and, accordingly, have restated our statements of cash flows.

Leased assets previously treated as sale-leaseback transactions: From 1998 to 2000, we partnered with developers to build five new full-line stores. We controlled the construction phase of the new stores' development and we received payments from the developers to offset a portion of the related capital expenditures. In our previously issued financial statements, we treated those stores as being sold to and leased back from the developer. As we analyzed our lease accounting in connection with the SEC Staff's letter discussed above, we determined that sale-leaseback accounting treatment was not correct because we have ongoing involvement at the stores. We have restated our previously issued balance sheets by classifying the stores' assets in land, buildings and equipment, the developer payment in deferred property incentives, and eliminating the net of those two balances, which was previously recorded in other assets and prepaid expenses. The impact to earnings is not material.

### Reclassifications

We have reclassified balances in our previously issued financial statements to conform to our current presentation. The principal reclassification item is as follows:

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NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

Note 9 - Restatement and Reclassifications (cont.)

Auction rate securities: In order to maximize our earnings on available capital, we invest in high-quality bonds known as Auction Rate Securities

("ARS"), which we had classified as cash equivalents in previously issued financial statements. The interest rates for ARS that we invest in are set for short periods, ranging from seven to 35 days, via auction. At the end of each interest period, we choose to rollover our holdings or redeem the investment for cash. A `market maker' facilitates the redemption of the ARS and the underlying issuers are not required to redeem the investments within 90 days of our purchase of the investments. We have reclassified \$165,575, \$176,000 and \$69,627 at the end of July 31, 2004, January 31, 2004 and August 2, 2003 to short term investments and we have reflected the purchases and sales of these securities in our statements of cash flows for 2003 through 2004.

In addition to this reclassification, we have revised the grouping of some liabilities within the current liabilities section of the 2003 and 2004 balance sheets.

------

Consolidated
Statement of
Cash Flows
Net cash
provided by

operating
activities \$
191,625 \$

689 \$ \$
192,314 Net
cash used in
investing
activities

<del>(95,834)</del> <del>(689) 10,425</del> <del>(86,098) ---</del>

Consolidated
Balance
Sheet July
31, 2004

cash equivalents 484,907 \$ --\$ (165,575) \$ 319,332 Short-term **investments** 165,575 <del>165,575</del> **Prepaid** expenses 52, 194 (4,089)48,105 Total current

assets <del>2,797,562</del> (4,089) <del>2,793,473</del> Land, **buildings** and equipment net 1,691,507 81,245 1,772,752 Other assets <del>158,561</del> (47,619)<del>110,942</del> Total assets 4,783,344 29,537 4,812,881 Accounts <del>payable</del> 805,098 (105,666)699,432 **Other** accrued expenses 200,326 <del>105,666</del> 305,992 <del>Total</del> current **liabilities** 1,436,685 1,436,685 **Deferred** property incentives, net 362,300 29,537 391,837 <del>Total</del> **liabilities** and shareholders' equity 4,783,344 <del>29,537</del> 4,812,881

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Reclassified

NORDSTROM, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts)
(unaudited)

Consolidated Statement of Cash Flows Net cash provided by <del>operating</del> activities \$ <del>221,088 \$</del> 28,908 \$ 249,996 Net <del>cash used in</del> **investing** activities (102,860)(28,908)51,639 (80, 129)Consolidated **Balance** Sheet August <del>2, 2003</del> Cash and cash **equivalents** \$ 311,567 \$ <del>\$ (69,627)</del> \$ 241,940 Short-term **investments** 69,627 69,627 **Prepaid** expenses 48,053 (3,506)44,547 Total current assets 2,435,211 (3,506) 2,431,705 <del>Land,</del> **buildings** and <del>equipment</del> net 1,735,202 85,668 1,820,870 Other assets <del>147,876</del> (50,630)97,246 Total assets 4,454,003 31,532 4,485,535 Accounts <del>payable</del> <del>709, 108</del> (91,936)617,172 <del>Other</del> accrued expenses 191,441 91,936283,377

<del>Total</del>

current <del>liabilities</del> 1,195,304 1,195,304 Deferred property incentives, net 374,782 31,532 -406,314 <del>Total</del> <del>liabilities</del> and shareholders' equity 4,454,003 31,532 4,485,535

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Management's Discussion and Analysis section of our 2003 Amended Annual Report. All dollar amounts are in millions except per share amounts.

RESULTS OF OPERATIONS:

- -----

### Overview

- -----

Earnings for the second quarter of 2004 increased 62% to \$106.9 or \$0.75 per diluted share from \$65.9 or \$0.48 per diluted share for the same period in 2003. For the year to date period ended July 31, 2004, earnings increased 89% to \$175.6 or \$1.23 per diluted share from \$93.0 or \$0.68 per diluted share for the same period in 2003. Our results improved in the quarter and year to date periods due to strong sales, significant improvement in gross margin and overall expense leverage.

### Sales

- ----

Total sales increased 9.4% for the quarter and 12.5% year to date on a 4-5-4 comparable basis due to substantial same-store sales increases and store openings. Same-store sales on a 4-5-4 comparable basis increased 6.8% for the quarter and 9.5% year to date. The sales growth for the quarter and year to date periods is attributable to a strong Anniversary sale event, our continuous improvement in merchandising efforts, supported by our enhanced information systems, and the improved overall retail environment, especially in the first quarter. In the twelve months ended July 31, 2004, we have opened four full-line stores and two Nordstrom Rack stores. See our GAAP sales reconciliation on page 16.

All of our geographic regions and major merchandise divisions reported samestore sales increases in the second quarter and year to date. Gross Profit Second Quarter Year to Date -- 2004 2003 2004 2003 ---------- -Gross profit as a percent <del>of</del> sales 34.9% 33.1% 35.7% 33.3%

Gross profit as a percentage of sales improved 180 basis points for the quarter and 240 basis points for the year to date period ended July 31, 2004. The quarter and year to date performance was due to increased sales volume and lower markdowns resulting from our ongoing improvement in managing inventory. On a same-store basis, our inventory balance as of July 31, 2004 declined 1.5% compared to August 2, 2003.

Selling, General and Administrative Expense

Second
Quarter Year
to Date ---2004
2003 2004
2003 ----Selling,
general and
administrative
expense as a
percent of
sales 27.4%
27.6% 28.4%

<del>29.2%</del>

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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

Selling, general and administrative expense as a percent of sales improved for the quarter and year to date period ended July 31, 2004 due primarily to overall expense control and leverage on our same-store sales growth. We saw improvements in all of our controllable core operating expense components. Specifically, we were able to leverage the favorable sales performance in non-selling labor and other discretionary costs. This was partially offset by an increase in incentive compensation costs as a result of our improved operating performance.

Interest Expense

Interest expense, net decreased \$12.0 for the quarter ended July 31, 2004 when compared to the same period in 2003 due to \$6.4 of debt prepayment premiums recorded in 2003 and a reduction in outstanding borrowings in 2004.

Interest expense, net for the year to date period ended July 31, 2004 increased due to \$20.8 in additional expense incurred in the current year related to debt retirement, offset by \$6.4 in debt retirement expenses for the prior year. Interest expense on outstanding debt decreased versus the same period last year primarily due to the lower overall debt levels. Over the 12 months ended July 31, 2004, we have retired \$260.1 of our outstanding longterm debt.

### Service Charge Income and Other

Service charge income and other, net increased \$6.9 for the quarter and \$10.8 for the year to date periods ended July 31, 2004 primarily due to income recorded from our VISA securitization. The quarter and year to date service charge income benefited from substantial increases in our VISA receivables compared to the same periods in 2003.

### Seasonality

Our business, like that of other retailers, is subject to seasonal fluctuations. Our Anniversary sale in July and the holidays in December typically result in higher sales in the second and fourth quarters of the fiscal year. Accordingly, results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

### GAAP Sales Reconciliation

We converted to a 4-5-4 Retail Calendar at the beginning of 2003. This change in our fiscal calendar has resulted in one less day of sales being included in our year to date 2004 results versus the same period in the prior year. Sales performance numbers included in this document have been calculated on a comparative 4-5-4 basis. We believe that adjusting for the difference in days provides a more comparable basis from which to evaluate sales performance. The following reconciliation bridges the reported GAAP sales to the 4-5-4 comparable sales.

Dollar % Change % Change Sales reconciliation (\$M) YTD 2003 YTD 2004 Increase Total Sales Comp Sales -------------Number of days GAAP 183 182 GAAP sales <del>\$3,120.3</del> \$3,489.0 \$368.7 11.8% N/A Less Feb. 1, 2003 sales (\$18.2)

<del>4-5-4 sales</del> \$3,102.1 \$3,489.0 \$386.9 12.5% 4 Adjusted days 182 182

- Reported

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- -----

In 2004, we used our cash flow from operations for investments in new stores, store remodels and technology, for dividends to our shareholders, and to prepay a portion of our long term debt. We have not borrowed funds in 2004.

### Cash Flow from Operations

- ------

Cash flow provided by operating activities decreased by \$57.7 to \$192.3 in 2004. Higher net earnings were offset by our merchandise purchase and payment flow changes in 2004 as compared to 2003, increased performance-based compensation payments and decreased property incentive receipts due to fewer store openings. Toward the end of 2003 and into 2004, we have achieved a more even flow of merchandise purchases in relation to our sales trends. The merchandise inventory increase in 2004 is in sync with our sales growth and the seasonal nature of our business; the payables leverage we achieved on this inventory growth is consistent with our merchandising improvements. The improvement in our 2003 financial results as compared to 2002 resulted in an increase in our performance-based compensation payments in 2004 as compared to the prior year.

### Cash Flow Used in Investing

Net cash used in investing activities increased in 2004 as compared to 2003 from the reduction in our short-term investments, which was used to repurchase outstanding debt. Compared to the prior year, we focused our capital expenditures on the improvement of existing facilities while decreasing our spending on new store openings and information systems. Year to date, we opened one full-line store in Charlotte, NC. We expect to open one full-line store in Miami, FL in November 2004. In the first half of 2003, we opened one full-line store; in the second half of 2003, we opened three full-line stores and two Nordstrom Rack stores.

### Cash Flow Used in Financing

For the year to date period ended July 31, 2004, cash used in financing activities increased primarily due to our current year debt repurchase, offset by an increase in the proceeds received from employee stock option exercises (due to the increase in the price of our common stock in 2004) and disbursement timing differences that increased our cash book overdraft balance.

During the first quarter of 2004, we retired \$196.8 of our 8.95% senior notes and \$1.0 of our 6.7% medium-term notes for a total cash payment of \$219.6. We recorded \$20.8 of net expense in the first quarter of 2004 related to these purchases.

In May 2004, we replaced our existing \$300.0 unsecured line of credit with a \$350.0 unsecured line of credit, which is available as liquidity support for our commercial paper program. Under the terms of the agreement, we pay a variable rate of interest based on LIBOR plus a margin of 0.31%. The margin increases to 0.41% if more than \$175.0 is outstanding on the facility. The line of credit agreement expires in three years and contains restrictive covenants, which include maintaining a leverage ratio. We also pay a commitment fee for the line based on our debt rating.

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

Also in May 2004, we renewed our variable funding note backed by Nordstrom private label receivables and reduced the capacity by \$50.0 to \$150.0. This note is renewed annually and interest is paid based on the actual cost of commercial paper plus specified fees. We also pay a commitment fee for the note based on the amount of the facility.

We did not make any borrowings under our unsecured line of credit or our variable funding note backed by Nordstrom private label receivables during 2004.

In August 2004, the Board of Directors authorized \$300.0 of share repurchases. This authorization extends for three years to August 2007, although we expect the shares to be acquired through open market transactions during the next 12 to 24 months. This replaces the current remaining share repurchase authority of \$82.4. The actual number and timing of share repurchases will be subject to market conditions and applicable SEC rules.

We maintain a level of liquidity to allow us to cover our seasonal cash needs and rely on short-term borrowings only as needed. We believe that our

operating cash flows, existing cash and available credit facilities are sufficient to finance our cash requirements for the next 12 months. We plan to pay the remaining \$96.5 of our 6.7% medium-term notes due in July 2005 with existing cash and cash from operations.

Over the long term, we manage our cash and capital structure to strengthen our financial position and maintain flexibility for future strategic initiatives. We continuously assess our debt and leverage levels, capital expenditure requirements, principal debt payments, dividend payouts, potential share repurchases, and future investments or acquisitions. We believe our operating cash flows, existing cash, available credit facilities, as well as any potential future facilities will be sufficient to fund these scheduled future payments and potential long-term initiatives.

### CRITICAL ACCOUNTING POLICIES:

The preparation of our financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We regularly evaluate our estimates including those related to doubtful accounts, inventory valuation, intangible assets, income taxes, self-insurance liabilities, post-retirement benefits, sales return accruals, contingent liabilities and litigation. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates. Our accounting policies and methodologies in 2004 are consistent with those discussed in our 2003 Amended Annual Report.

Nordstrom fsb, the Company's wholly-owned bank subsidiary, offers a co-branded VISA credit card program to its customers. As of July 31, 2004, the total receivable balance of the VISA credit card program was \$570.4. Nordstrom Credit Card Master Note Trust has issued \$200.0 of asset backed notes that are securitized by the VISA credit card receivable pool. The remaining portion of the VISA credit card receivable pool is held in certificated form; it is accounted for as securitized investments in accordance with accounting principles generally accepted in the United States and previously published views of the Securities and Exchange Commission (SEC) staff.

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

Nordstrom fsb is regulated by the U.S. Department of the Treasury Office of Thrift Supervision ("OTS"). On September 1, 2004, the OTS directed Nordstrom, Inc. to account for a portion of its retained interest in the VISA credit card receivable pool as loan receivables instead of as securitized investments. At this time, we are working to resolve the difference between the accounting treatment asked for by the OTS and our accounting treatment. Our accounting is consistent with the advice of our independent auditors. If the accounting treatment asked for by the OTS were to be applied to our full retained interest in accounts receivable balance, we would combine that amount (\$381.9 as of July 31, 2004) with accounts receivable, net, reduce the unrealized gain recorded in other comprehensive income (\$3.9, net of tax), and establish an additional allowance for loan losses (up to approximately \$17.2, or \$10.5 net of tax). We are continuing to discuss this matter with the OTS, and we expect to receive input from the SEC staff to aid in the resolution of this matter in the third quarter of 2004.

### FORWARD-LOOKING INFORMATION CAUTIONARY STATEMENT:

The preceding disclosures included forward-looking statements regarding our performance, liquidity and adequacy of capital resources. These statements are based on our current assumptions and expectations and are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. Forward-looking statements are qualified by the risks and challenges posed by our ability to predict fashion trends, consumer apparel buying patterns, our ability to control costs, weather conditions, hazards of nature such as earthquakes and floods, trends in personal bankruptcies and bad debt write-offs, changes in interest rates, employee relations, our ability to continue our expansion plans, and the impact of economic and competitive market forces, including the impact of terrorist activity or the impact of a war on us, our customers and the retail industry. As a result, while we believe there is a reasonable basis for the forward-looking statements, you should not place undue reliance on those

statements. This discussion and analysis should be read in conjunction with the condensed consolidated financial statements.

#### Item 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, we performed an evaluation under the supervision and with the participation of management, including our President and Chief Financial Officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities and Exchange Act of 1934 (the "Exchange Act")). Based upon that evaluation, our President and our Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures are effective in the timely recording, processing, summarizing and reporting of material financial and non-financial information.

In May 2004 we implemented a new human resources management system to replace all of our mainframe legacy systems relating to human resources. This system will enhance the integration with our existing financial systems and provide us with improved management and information on our labor and benefits. Many processes have been automated and the system lays the foundation for additional improvements in the future. Management is taking the necessary steps to monitor and maintain appropriate internal controls during this period of change. These steps include testing before the implementation, deploying resources to mitigate internal control risks, implementing reviews to ensure the accuracy of our data and processes, and performing multiple levels of reconciliations and analysis.

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### Item 4. CONTROLS AND PROCEDURES (CONT.)

Other than as described above, there has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

Cosmetics

- - - - - - - -

We were originally named as a defendant along with other department store and specialty retailers in nine separate but virtually identical class action lawsuits filed in various Superior Courts of the State of California in May, June and July 1998 that have now been consolidated in Marin County Superior Court. In May 2000, plaintiffs filed an amended complaint naming a number of manufacturers of cosmetics and fragrances and two other retailers as additional defendants. Plaintiffs' amended complaint alleges that the retail price of the "prestige" or "Department Store" cosmetics sold in department and specialty stores was collusively controlled by the retailer and manufacturer defendants in violation of the Cartwright Act and the California Unfair Competition Act.

Plaintiffs seek treble damages and restitution in an unspecified amount, attorneys' fees and prejudgment interest, on behalf of a class of all California residents who purchased cosmetics and fragrances for personal use from any of the defendants during the four years prior to the filing of the amended complaint. Defendants, including us, have answered the amended complaint denying the allegations. The defendants have produced documents and responded to plaintiffs' other discovery requests, including providing witnesses for depositions.

We entered into a settlement agreement with the plaintiffs and the other defendants on July 13, 2003. In furtherance of the settlement agreement, the case was refiled in the United States District Court for the Northern District of California on behalf of a class of all persons who currently reside in the United States and who purchased "Department Store" cosmetics from the defendants during the period May 29, 1994 through July 16, 2003. The Court has given preliminary approval to the settlement. A summary notice of class certification and the terms of the settlement has been disseminated to class members. A hearing on whether the Court will grant final approval of the settlement has been scheduled for November 16, 2004. If approved by the Court, the settlement will result in the plaintiffs' claims and the claims of all class members being dismissed, with prejudice, in their entirety. In

connection with the settlement agreement, the defendants will provide class members with certain free products and pay the plaintiffs' attorneys' fees, awarded by the Court up to \$24 million. Our share of the cost of the settlement will not have a material adverse effect on our financial condition, results of operations or cash flows.

## Other

We are involved in various routine legal proceedings incidental to the ordinary course of business. In management's opinion, the outcome of pending legal proceedings, separately and in the aggregate, will not have a material adverse effect on our business or consolidated financial condition.

### 20 of 24 Item 2. Unregistered Sales of Equity Securities and Use of Proceeds. (c) Repurchases ------Total Total Number Maximum Number (or Number of Average of Shares (or Units) (Approximate Dollar Value) Shares Price Paid Purchased as Part of of Shares (or Units) that (or Units) Per Share Publicly Announced May Yet Be Purchased Under Purchased (or Units) Plans or Programs the Plans or Programs (2) -----\_\_\_\_\_ -- -----------------Feb. 2004 <del>- \$82</del> **million** (2/1/04 to 2/28/04)

Apr. 2004 672 (1) \$39.99 \$82 million (4/4/04 to 5/1/04)
May. 2004 —— \$82 million (5/2/04 to 5/29/04)
Jul. 2004

- (1) The 672 shares redeemed were not part of a publicly announced repurchase plan or program. These shares were owned and tendered by an employee to Nordstrom as payment for an option exercise.
- (2) In May 1995, the Board of Directors authorized \$1.1 billion of share repurchases, with no expiration date. As of July 31, 2004, we have \$82 million remaining in share repurchases. In August 2004, the Board of Directors authorized \$300.0 million of share repurchases. For further details, see the liquidity discussion in Part I, Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 4. Submission of Matters to a Vote of Security Holders We held our Annual Shareholders Meeting on May 25, 2004, at which time the shareholders voted on the following proposals: (1) Election of Directors Name of Candidate For Withheld ------------- <del>D.</del> Wayne Gittinger 127,401,661 3,744,178 **Enrique** Hernandez, <del>Jr.</del> 129, 175, 632 <del>1,970,207</del> Jeanne P. <del>Jackson</del> 128,852,005 2,293,834 Bruce A. Nordstrom 128,896,633 2,249,206 John N. Nordstrom 128,899,784 2,246,055 Alfred E. Osborne, Jr., Ph.D. 124, 174, 502 6,971,336 William D. **Ruckelshaus** 

There were no abstentions and no broker non-votes.

124,134,089 7,011,750 Alison A. Winter 129,147,657 1,998,181

(2) Approval of the Nordstrom, Inc. 2004 Equity Incentive Plan

The vote was 98,592,580 for, 16,437,312 against, and there were 773,699 abstentions. There were 15,342,248 broker non-votes.

(3) Approval of the Nordstrom, Inc. Executive Management Group Bonus Plan

The vote was 111,708,317 for, 3,164,523 against, and there were 930,751 abstentions. There were 15,342,248 broker non-votes.

(4) Ratification of the Appointment of Independent Auditors

The vote was 128,220,533 for, 2,223,774 against, and there were 701,532 abstentions. There were no broker non-votes.

### Item 6. Exhibits

- 10.1 Revolving Credit Facility dated May 14, 2004, between Registrant and a group of commercial banks.
- 10.2 Nordstrom, Inc. Executive Management Group Bonus Plan is hereby incorporated by reference from the Registrant's definitive proxy statement filed with the Commission on April 15, 2004.
- 10.3 2004 Equity Incentive Plan is hereby incorporated by reference from the Registrant's definitive proxy statement filed with the Commission on April 15, 2004.
- 10.4 Commitment of Nordstrom, Inc. to Nordstrom fsb dated June 17, 2004.
- 10.5 Nordstrom fsb Segregated Earmarked Deposit Agreement And Security Agreement by and between Nordstrom fsb and Nordstrom, Inc. dated July 1, 2004.
- 31.1 Certification of President required by Section 302(a) of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer required by Section 302(a) of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of President regarding periodic report containing financial statements pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer regarding periodic report containing financial statements pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORDSTROM, INC. (Registrant)

/s/ Michael G. Koppel

Michael G. Koppel

Executive Vice President and Chief Financial Officer (Principal Financial Officer)

Date: June 3, 2005

----- <del>10.1</del> Revolving Credit **Facility** dated **Incorporated** by reference from May 14, 2004 between Registrant Registrant's Form 10-Q for the and a <del>group of</del> commercial banks quarter ended July 31, 2004, Exhibit 10.1 <del>10.2</del> Nordstrom, Inc. **Executive** Management **Incorporated** by reference from Group Bonus Plan Registrant's definitive proxy statement filed with the Commission on April 15, <del>2004. 10.3</del> 2004 Equity **Incentive** Plan **Incorporated** by reference from Registrant's <del>definitive</del> proxy **statement** filed with the Commission on April 15, <del>2004. 10.4</del> Commitment of Nordstrom, Inc. to **Incorporated** by reference from Nordstrom fsb dated June <del>17, 2004</del> Registrant's Form 10-Q for the quarter ended July <del>31, 2004,</del> Exhibit 10.4 <del>10.5</del> Nordstrom fsb **Segregated Earmarked Incorporated** by reference from Deposit Agreement And Security Registrant's Form 10 Q for the Agreement by and

```
between
   Nordstrom
quarter ended
   July 31,
2004, fsb and
  Nordstrom,
  Inc. dated
 Exhibit 10.4
<del>July 1, 2004.</del>
     <del>31.1</del>
Certification
 of President
     Filed
   herewith
electronically
 required by
    Section
302(a) of the
   Sarbanes-
 Oxley Act of
  2002 31.2
Certification
   of Chief
  Financial
     Filed
   herewith
electronically
   <del>Officer</del>
 required by
    Section
302(a) of the
  Sarbanes-
 Oxley Act of
  2002 32.1
Certification
 of President
   Furnished
   herewith
electronically
  regarding
   <del>periodic</del>
    report
  containing
  financial
  statements
 pursuant to
  18 U.S.C.
   <del>1350, as</del>
   adopted
 pursuant to
 Section 906
    of the
   Sarbanes
 Oxley Act of
  2002 32.2
Certification
   of Chief
   Financial
  Furnished
   herewith
electronically
   Officer
  regarding
   <del>periodic</del>
    report
  containing
  financial
  statements
 pursuant to
  18 U.S.C.
   1350, as
    adopted
 pursuant to
 Section 906
    of the
   Sarbanes-
 Oxley Act of
     <del>2002</del>
```

Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Blake W. Nordstrom, certify that:
- 1. I have reviewed this amendment to quarterly report on Form 10-Q/A for the period ended July 31, 2004 of Nordstrom, Inc. (the "Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) [Reserved] [Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986];
- c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: June 3, 2005

/s/ Blake W. Nordstrom
Blake W. Nordstrom
President of Nordstrom, Inc.

Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Michael G. Koppel, certify that:
- 1. I have reviewed this amendment to quarterly report on Form 10-Q/A for the period ended July 31, 2004 of Nordstrom, Inc. (the "Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) [Reserved] [Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986];
- c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: June 3, 2005

/s/ Michael G. Koppel

Michael G. Koppel Executive Vice President and Chief Financial Officer of Nordstrom, Inc. NORDSTROM, INC.

### 1617 SIXTH AVENUE

SEATTLE, WASHINGTON 98101

# CERTIFICATION OF PRESIDENT REGARDING PERIODIC REPORT CONTAINING FINANCIAL STATEMENTS

- I, Blake W. Nordstrom, the President of Nordstrom, Inc. (the "Company") in compliance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that the Company's Amendment to the Quarterly Report on Form 10-Q/A for the period ended July 31, 2004 (the "Report") filed with the Securities and Exchange Commission:
  - fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
  - the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Blake W. Nordstrom
Blake W. Nordstrom

President June 3, 2005

A signed original of this written statement required by Section 906 has been provided to Nordstrom, Inc. and will be retained by Nordstrom, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

### NORDSTROM, INC.

### 1617 SIXTH AVENUE

SEATTLE, WASHINGTON 98101

# CERTIFICATION OF CHIEF FINANCIAL OFFICER REGARDING PERIODIC REPORT CONTAINING FINANCIAL STATEMENTS

I, Michael G. Koppel, the Executive Vice President and Chief Financial Officer of Nordstrom, Inc. (the "Company") in compliance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that the Company's Amendment to the Quarterly Report on Form 10-Q/A for the period ended July 31, 2004 (the "Report") filed with the Securities and Exchange Commission:

- fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Michael G. Koppel
Michael G. Koppel

Executive Vice President and Chief Financial Officer June 3, 2005

A signed original of this written statement required by Section 906 has been provided to Nordstrom, Inc. and will be retained by Nordstrom, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.