CURRENT REPORT PURSUANT

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) February 23, 2009

NORDSTROM, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| WASHINGTON | $001-15059$ | $91-0515058$ |
| :---: | :---: | ---: |
| (STATE OR OTHER JURISDICTION | (COMMISSION FILE | (I.R.S. EMPLOYER |
| OF INCORPORATION) | NUMBER) | IDENTIFICATION NO.) |

1617 SIXTH AVENUE, SEATTLE, WASHINGTON | 98101 |
| :---: |
| (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) |

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (206) 628-2111

INAPPLICABLE
(FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A. 2 below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 Results of Operations and Financial Condition
On February 23, 2009, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and year ended January 31, 2009, its financial position as of January 31, 2009, and its cash flows for the year ended January 31, 2009. A copy of this earnings release is attached as Exhibit 99.1.

ITEM 7.01 Regulation FD Disclosure
On February 23, 2009, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and year ended January 31, 2009, its financial position as of January 31, 2009, and its cash flows for the year ended January 31, 2009. A copy of this earnings release is attached as Exhibit 99.1.
99.1 Nordstrom earnings release dated February 23, 2009 relating to the Company's results of operations for the quarter and year ended January 31, 2009, its financial position as of January 31, 2009, and its cash flows for the year ended January 31, 2009.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORDSTROM, INC.

By: /s/Michael G. Koppel
Michael G. Koppel
Executive Vice President and
Chief Financial Officer

## EXHIBIT INDEX

## EXHIBIT

NUMBER DESCRIPTION
99.1 Nordstrom earnings release dated February 23, 2009 relating to the Company's results of operations for the quarter and year ended January 31, 2009, its financial position as of January 31, 2009, and its cash flows for the year ended January 31, 2009.

## NORDSTROM REPORTS FOURTH QUARTER AND FISCAL YEAR 2008 EARNINGS

SEATTLE, Wash. - February 23, 2009 - Nordstrom, Inc. (NYSE: JWN) today reported net earnings of $\$ 68$ million, or $\$ 0.31$ per diluted share, for the fourth quarter ended January 31, 2009. For the same quarter last year, Nordstrom reported net earnings of $\$ 212$ million, or $\$ 0.92$ per diluted share.

Total sales in the fourth quarter were $\$ 2.30$ billion, a decrease of 8.5 percent compared with sales of $\$ 2.51$ billion during the same period in fiscal 2007. Fourth quarter same-store sales decreased 12.5 percent compared with the same period in fiscal 2007.

## FOURTH QUARTER SUMMARY

Although the retail operating environment was difficult, Nordstrom continued to align the key drivers of its business to the current economic realities. The company made good progress adjusting inventory levels to current sales trends, reducing expenses without compromising its commitment to the customer and lowering capital expenditures. Fourth quarter sales were slightly better than original expectations and earnings per share were in-line with consensus expectations of \$0.30.
-Results in full-line stores continued to be challenging, as same-store sales decreased 15.8 percent.
-Nordstrom Rack was one of the top performers amongst its off-price competitors with a same-store sales decrease of 1.5 percent.
-Sales for Nordstrom Direct continued to be strong, increasing 9.7 percent.
-Gross profit, as a percentage of sales, decreased 561 basis points compared with last year's fourth quarter, due to significantly higher levels of markdowns. Nordstrom's merchant and store teams responded well to the intense competitive environment, preserving the company's market share. Yearend inventory per square foot was down 12 percent from the prior year, which is in-line with the fourth quarter same-store sales decrease of 12.5 percent.
-Selling, general and administrative expenses decreased $\$ 25$ million, excluding additional expenses of $\$ 58$ million from higher reserves for bad debt and new stores. The company opened 8 new full-line stores and 6 new Nordstrom Rack stores since the fourth quarter of 2007, increasing retail square footage by 1.4 million or 6.7 percent.

## FULL YEAR RESULTS

For the fiscal year ended January 31, 2009, net earnings were $\$ 401$ million compared with net earnings of $\$ 715$ million last year. Earnings per diluted share for the same periods were $\$ 1.83$ and $\$ 2.88$, respectively. Fiscal 2007 full year results include a gain of $\$ 20.9$ million, net of tax, or $\$ 0.09$ per diluted share, for the sale of the Faconnable business during the third quarter of 2007.

Total sales for the year decreased 6.3 percent to $\$ 8.3$ billion compared with prior year sales of $\$ 8.8$ billion. Full year same-store sales decreased 9.0 percent.

## EXPANSION UPDATE

In 2009, Nordstrom plans to open three new full-line stores and relocate one full-line store:
-On March 6, a relocated full-line store at Fashion Place in Murray, Utah that replaces a store built in 1981
-On March 27, a new store at the Cherry Hill Mall in Cherry Hill, New Jersey
-On April 17, the company's third Boston-area store at the Northshore Mall in Peabody, Massachusetts
-On September 25, a new store at Kenwood Towne Centre in Cincinnati, Ohio

In spring 2009, Nordstrom plans to open five new Nordstrom Rack stores:
-Park Lane in Dallas, Texas
-Bergen Town Center in Paramus, New Jersey
-The Commons at Southtowne in Sandy, Utah
-Orland Park Place in Orland Park, Illinois
-Ravenswood 101 in East Palo Alto, California
In fall 2009, Nordstrom plans to open five new Nordstrom Rack stores:
-Beverly Connection in Los Angeles, California
-Shops of Southlake in Southlake, Texas
-Millenia Crossing in Orlando, Florida
-Hastings Village in Pasadena, California
-Rookwood Pavilion in Cincinnati, Ohio

## FISCAL YEAR 2009 OUTLOOK

Nordstrom is planning for 2009 based on the trends the company experienced in the second-half of 2008 . The company will continue to align the key drivers of its business (inventory, expenses, working capital and capital expenditures) to mitigate operating margin pressure, enhance free cash flow and maintain a healthy balance sheet. For the 2009 fiscal year, Nordstrom expects same-store sales to decrease 10 to 15 percent, which yields earnings per share in the range of $\$ 1.10$ to $\$ 1.40$ for the full year.

Outlined in the table below are the company's expectations for fiscal year 2009:

Same-store Sales
Gross Profit (\%)
Selling, General and Admin. Expense (\$)
Selling, General and Admin. Expense (\%)
Finance Charges and Other, net
Interest Expense, net
Effective Tax Rate
Earnings per Diluted Share
Diluted Shares Outstanding
$10 \%$ to $15 \%$ decrease
150 to 250 basis point decrease
$\$ 100$ to $\$ 175$ million decrease
40 to 70 basis point increase
$\$ 55$ to $\$ 60$ million increase
$\$ 20$ to $\$ 25$ million increase
$39.4 \%$ to $39.7 \%$
$\$ 1.10$ to $\$ 1.40$
219 million

10\% to 15\% decrease 150 to 250 basis point decrease basis point increase $\$ 55$ to $\$ 60$ million increase \$20 to \$25 million increase \$1.10 to \$1.40 219 million

It has always been Nordstrom's practice to clearly and openly communicate with its shareholders and other constituencies. In this spirit, the company will continue to provide its expectations for annual results, which it will update with each quarterly earnings release. As the economy has weakened and become more unpredictable, it has become difficult to accurately predict nearterm results. Given the uncertainty surrounding the economic environment, Nordstrom does not feel it is appropriate to continue providing quarterly EPS estimates. Nordstrom believes that providing its annual expectations in lineitem detail, combined with the continued release of monthly sales, will allow interested parties to effectively monitor and assess the company's performance. The company expects same-store sales in the first half of 2009 to be 300 to 400 basis points below the outlook for the fiscal year.

CONFERENCE CALL INFORMATION
The company's senior management will host a conference call to discuss fourth quarter results at 5:00 p.m. Eastern Time today. To listen, please dial 800-

779-8419 or 312-470-7356 (passcode: NORD). A telephone replay will be available beginning approximately one hour after the conclusion of the call by dialing 800-366-0275 or 203-369-3260 until the close of business on March 2, 2009. Interested parties may also listen to the live call over the Internet by visiting the Investor Relations section of the company's corporate Web site at http://investor.nordstrom.com. An archived webcast will be available in the Webcasts section through May 24, 2009.

## ABOUT NORDSTROM

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 169 stores located in 28 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 109 full-line stores, 56 Nordstrom Racks, two Jeffrey boutiques, and two clearance stores. Nordstrom also serves customers through its online presence at http://www.nordstrom.com and through its catalogs. Nordstrom, Inc. is publicly traded on the NYSE under the symbol JWN.

Certain statements in this news release contain "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties, including, but not limited to, anticipated financial results for the fiscal year ending January 30, 2010 and its first half, anticipated annual same-store sales rate, anticipated store openings and trends in company operations. Such statements are based upon current beliefs and expectations of the company's management and are subject to significant risks and uncertainties. Actual future results and trends may differ materially from historical results or current expectations depending upon factors including, but not limited to the impact of deteriorating economic and
market conditions and the resultant impact on consumer spending patterns, the company's ability to respond to the business environment and fashion trends, the competitive pricing environment within the retail sector, effective inventory management, the effectiveness of planned advertising, marketing, and promotional campaigns, successful execution of the company's store growth strategy including the timely completion of construction associated with newly planned stores, relocations, and remodels, all of which may be impacted by the financial health of third parties, the company's compliance with applicable banking and related laws and regulations impacting the company's ability to extend credit to its customers, the company's compliance with information security and privacy laws and regulations, employment laws and regulations and other laws and regulations applicable to the company, successful execution of the company's multi-channel strategy, the company's ability to safeguard its brand and reputation, efficient and proper allocation of the company's capital resources, successful execution of the company's technology strategy, trends in personal bankruptcies and bad debt write-offs, availability and cost of credit, changes in interest rates, the company's ability to maintain its relationships with company employees and to effectively train and develop its future leaders, the company's ability to control costs, risks related to fluctuations in world currencies, weather conditions and hazards of nature that affect consumer traffic and consumers' purchasing patterns, and the timing and amounts of share repurchases by the company. Our SEC reports, including our Form 10-K for the fiscal year ended February 2, 2008, our Form 10-Q for the fiscal quarter ended November 1, 2008, and our Form 10-K for the fiscal year ended January 31, 2009, to be filed with the SEC on or about March 20, 2009, contain other information on these and other factors that could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide. The company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

| Investor Contact: | Media Contact: |
| :--- | :--- |
| Chris Holloway | Brooke White |
| Nordstrom, Inc. | Nordstrom, Inc. |
| (206) $303-3290$ | $(206) 373-3030$ |

NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF EARNINGS - 4th Quarter (unaudited; amounts in millions, except per share data and percentages)
Quarter \% of sales(1)
Quarter \% of sales(1)
ended (except as ended
(except as 1/31/09
indicated) 2/2/08
indicated) --
-------- ------
---- -------

- Net sales $\$$
z,301 100.0\% \$ 2,514
100.0\% Cost
of sales and felated buying \& occupancy
eosts ( 1,565 ) (68.0\%) $(1,569)$
(62.4\%)

| Gross |
| :---: |
| profit 736 |
| $32.0 \% 945$ |
| $37.6 \%$ |
| selling, |
| general and |
| administrative |
| expenses |
| (670) (29.1\%) |
| (637) $(25.4 \%)$ |

## Finance

## charges and

other, net 00
3. $9 \%$ 76-3. $0 \%$

## Earnings

before
interest and
income taxes
156-6.8\% 384
15.3\%
interest
expense, net
(33) (1.5\%)
(30) (1.2\%)

## Earnings

before income
taxes 123
$5.3 \%-354$
14.1\% Income
tax expense
(55) (44.5\%)
(2) (142)
(40.2\%)(2)
Net
earnings $\$ 68$
$3.0 \% \$ 212$
$8.4 \%$
$=========$
$=======$

Earnings per share Basic \$
$0.32 \$-0.93$ Biluted \$
0.31 \$-0. 92

ADOITIONAL
BATA weighted average shares
outstanding
Basic 215.6
z28.5-Diluted
216.8231 .6
(1) Subtotals and totals may not foot due to rounding.
(2) Percent of earnings before income taxes.

NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF EARNINGS - Fiscal Year (unaudited; amounts in millions, except per share data and percentages)

Year \% of
sales(1) Year
\% of sales(1)
ended (except
as ended
(except as
1/31/09
indicated)
2/2/08
indicated) --
-------- ---
---- -------

- Net sales $\$$

8,272 100.0\%
\$-8,828
100.0\% Cost
of sales and related
buying \& occupancy
eosts $(5,417)$ (65.5\%) $(5,526)$
(62.6\%)
-Gross
profit 2,855 34.5\% 3,302 37.4\% Selling, general and administrative expenses $(2,386)$ (28.8\%) $(2,360)$ (26.7\%) Finane charges and other, net 310-3.8\% 271 3.1\% Gain on sale-of Faconnable-- 34 . $0.4 \%$

Earnings before
interest and income taxes

779-9.4\%
1,247 14.1\%
Interest expense, net (131) (1.6\%) (74) (0.8\%)

Earnings before income taxes-648 7.8\% 1,173 13.3\% Income tax expense (247) (38.1\%) (2) (458)

(1) Subtotals and totals may not foot due to rounding. (2) Percent of earnings before income taxes.

## 1,788

## Merchandise

inventories
900-956
current
deferred tax
assets, net
210-181
Prepaid
expenses and
ether $93-78$

Fotal
current
assets 3,217
3,361 Land, buildings and
equipment, net 2,221 1,983
Goodwill 53
53 Other
assets 170
203
Total
assets $\$$
5,661 \$
5,600
==========
tiabilitics and
Shareholders'
Equity
Current
liabilities:
Gommercial
paper $\$ 275$
\$-Accounts
payable 563
556 Accrued
salaries,
wages and
related
benefits 214
268 Other current
liabilities 525-550 Gurrent
portion of
long term
debt 24261

Fotal
eurrent
liabilities
1,601 1,635
tong term
debt, net
2,214-2,236
Deferred property
incentives,
net 435-369 Other
liabilities 201245
Commitments and
contingent
liabilities
Shareholders'
equity:
Common
stock, ne
par value:


NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited; amounts in millions)

Year Year ended ended 1/31/09 2/2/08 ---

```
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```

    -------
    Operating
    Activities
        Net
    earnings \$
    401 \$ 715
    Adjustments
も
reconcile
net
earnings to
net cash
provided by
buildings and
equipment
302269
Gain on
sale of
Faconnable (34)

Amortization of deferred property
incentives and other, net (21)
(36) Stock based
compensation
expense 28
26 Deferred
income
taxes, net
(36) (-42)

Fax benefit
from stock based
payments 3
28 Excess
もax benefit
from stock based payments
(4) (26) Provision for bad debt
expense 173
107 Change in
eperating
assets and
liabilities:
Accounts
receivable (93) $(1,083)$
Investment in asset backed
securities $-420$
Merchandise inventories 53
Prepaid
expenses 9
(9) Other assets 29 (27)

Accounts
payable 16 (19)

Accrued
salaries,
wages and related benefits
(54) (64) other current
Iiabilities $28 \quad 36$ Income
taxes (76) (6)

Change in
accounts
feceivable originated at third parties
(232) (151) Proceeds from-sale㫙
Faconnable 216
Proceeds
from-sale of assets 2 12 Other,
net 13
Aet cash
Net cash
investing
activities
(792) (421)

Financing
Activities
Proceeds from
commercial
paper 275
Proceeds
from long term
borrowings,
net 150 2,510
Principal
payments on
long term
borrowings
(410) (680)

Increase in
eash book
overdrafts

$$
20-5
$$

Proceeds from
exercise of stock
options 13
34 Proceeds
from
employee stock purchase
plan 1717
Excess tax benefit
from-stock
of common
stock (264)
(1,702)
other, net
(9) (12)
Net cash
(used in)
provided by
financing
activities
(342) 64
Het
decrease in
eash and
eash
equivalents
(286) (45)
Gash and
eash
equivalents
at
beginning
of year 358
403
Cash
and cash
equivalents
at end of
year \$-72\$
358


