

# NORDSTROM

## Nordstrom Reports January Sales

February 7, 2008

SEATTLE, Feb. 7, 2008 /PRNewswire/ -- Nordstrom, Inc. (NYSE: JWN) today reported preliminary sales of \$486.3 million for the four-week period ended February 2, 2008, compared to sales of \$610.1 million for the five-week period ended February 3, 2007. Same-store sales decreased 6.6 percent and total sales decreased 20.3 percent. Notably, the 2006 fiscal calendar had 53 weeks compared to the company's normal operating calendar of 52 weeks. As a result, both the previous January sales period and the fourth quarter of fiscal 2006 had one additional week compared to the same periods in fiscal 2007. Excluding the extra week of sales in January of fiscal 2006 for comparative purposes, January total sales decreased 1.2% in fiscal 2007. The extra week of sales affects the total sales calculations, but does not affect same-store sales calculations.

Preliminary 2007 fourth quarter sales were \$2.51 billion compared to 2006 fourth quarter sales of \$2.63 billion. Fourth quarter same-store sales decreased 0.7 percent and total sales decreased 4.4 percent. Excluding the extra week of sales in the fourth quarter of 2006, total sales were flat in the fourth quarter of 2007.

Preliminary fiscal year 2007 sales were \$8.83 billion compared to fiscal year 2006 sales of \$8.56 billion. Fiscal 2007 same-store sales increased 3.9 percent and total sales increased 3.1 percent. Excluding the extra week of sales in fiscal 2006, total sales increased 4.6% in fiscal year 2007.

### Sales Recording

To hear Nordstrom's pre-recorded January sales message, please dial (402) 220-6036. This recording will be available for one week.

### JANUARY SALES RESULTS

(unaudited; \$ in millions)

|                | Total Sales(1) |             | Same-store Sales(2)  |                 |             |      |
|----------------|----------------|-------------|----------------------|-----------------|-------------|------|
|                | Percent        |             |                      |                 |             |      |
|                | Fiscal 2007    | Fiscal 2006 | Increase/ (Decrease) | Full-line Total | Rack Stores |      |
| January        | \$486.3        | \$610.1     | (20.3%)              | (6.6%)          | (8.2%)      | 0.8% |
| Fourth Quarter | \$2,514.2      | \$2,630.9   | (4.4%)               | (0.7%)          | (2.3%)      | 5.8% |
| Fiscal Year    | \$8,828.0      | \$8,560.7   | 3.1%                 | 3.9%            | 2.5%        | 8.7% |

### Number of stores(3)

|                      |     |     |
|----------------------|-----|-----|
| Full-line            | 101 | 98  |
| Rack and other       | 55  | 53  |
| Faconnable boutiques | -   | 40  |
| Total                | 156 | 191 |

Gross square  
footage 20,502,000 20,170,000

(1) Due to the 53rd week in the fiscal 2006 calendar, the final period last year included a fifth week, which negatively impacts 2007 reported results. Total sales results include sales from the company's international Faconnable boutiques through August 31, 2007 and the company's domestic Faconnable boutiques through October 31, 2007.

(2) Same-store sales results exclude sales from Faconnable.

(3) On October 31, 2007, the company completed the previously announced sale of Faconnable.

### Expansion Update

On February 15, 2008, the company plans to open a full-line store at Aventura Mall in Aventura, Fla.

### Future Reporting Dates

Nordstrom's financial release calendar for the next three months is currently planned as follows:

Fourth Quarter Earnings Release      Mon., February 25, 2008  
February Sales Release                Thurs., March 6, 2008  
March Sales Release                  Thurs., April 10, 2008  
April Sales Release                  Thurs., May 8, 2008

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 156 stores located in 28 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 101 Full-line stores, 50 Nordstrom Racks, two Jeffrey boutiques, one free-standing shoe store, and two clearance stores. In addition, Nordstrom serves customers through its online presence at <http://www.nordstrom.com> and through its catalogs. Nordstrom, Inc. is publicly traded on the NYSE under the symbol JWN.

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Certain statements in this news release contain or may suggest "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risks and uncertainties. The company's SEC reports, including its Form 10-K for the fiscal year ended February 3, 2007, contain factors that could affect the company's financial results and cause actual results to differ materially from any forward-looking information the company may provide. The company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

SOURCE Nordstrom, Inc.

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